

# POLAND AND PA CONNECTIONS

## OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT



### INVESTMENT IN PENNSYLVANIA

Polish companies have 3 locations in Pennsylvania providing 111 jobs.

- ✓ 2 or 66% of these companies are manufacturers providing 109 jobs.
- ✓ Poland ranks 45th for the total number of firms and 41st for the total number of jobs in Pennsylvania.

| Country       | # of Firms | # of Jobs  | Rank # of Firms | Rank # of Jobs |
|---------------|------------|------------|-----------------|----------------|
| England       | 793        | 49,382     | 1               | 1              |
| Germany       | 718        | 41,774     | 2               | 2              |
| Canada        | 580        | 15,829     | 3               | 8              |
| France        | 433        | 40,738     | 4               | 3              |
| <b>Poland</b> | <b>3</b>   | <b>111</b> | <b>45</b>       | <b>41</b>      |

*Data represents a minimum of 50% foreign ownership. Total number of firms may include multiple locations, but excludes retail establishments. Source: Dun & Bradstreet, July 2019.*

### POLISH-OWNED FIRMS IN PA

- Seco/Warwick Corporation
- Transition Technologies USA, Inc.

■ Service

■ Manufacturing

## IMPORT AND EXPORT

### PA Imports from Poland Annually (in USD)

|   |                      |
|---|----------------------|
| Electric Machinery Etc;<br>Sound Equip; Tv Equip; Pts ..... | \$86,690,808         |
| Industrial Machinery, Including Computers ..                | \$71,058,437         |
| Aircraft, Spacecraft, and Parts Thereof .....               | \$31,875,458         |
| Edible Preparations of Meat, Fish,<br>Crustaceans Etc ..... | \$29,329,433         |
| Vehicles, Except Railway or Tramway,<br>and Parts Etc ..... | \$21,136,367         |
| <b>TOTAL ALL COMMODITIES .....</b>                          | <b>\$423,632,106</b> |

*Source: Wisner Trade Database, data from U.S. Census Bureau Foreign, Trade Division, 2019.*

### PA Exports to Poland Annually (in USD)

|   |                      |
|---|----------------------|
| Mineral Fuel, Oil Etc.; Bitumin Subst;<br>Mineral Wax ..... | \$35,895,867         |
| Industrial Machinery, Including Computers ..                | \$32,931,021         |
| Aircraft, Spacecraft, And Parts Thereof .....               | \$31,553,628         |
| Iron and Steel .....  | \$12,311,317         |
| Electric Machinery Etc;<br>Sound Equip; Tv Equip; Pts ..... | \$8,279,117          |
| <b>TOTAL ALL COMMODITIES .....</b>                          | <b>\$174,405,508</b> |

# PENNSYLVANIA

OFFICE OF INTERNATIONAL BUSINESS DEVELOPMENT

- ✓ \$809 BILLION  
GROSS DOMESTIC PRODUCT
- ✓ CUSTOMERS IN 221 COUNTRIES
- ✓ EXPORTS SUPPORT  
1.6 MILLION PA JOBS
- ✓ 5,100+ FOREIGN-OWNED  
BUSINESS LOCATIONS  
EMPLOYING 321,000+ PEOPLE
- ✓ \$1 TRILLION+ GOODS &  
SERVICES MOVING THROUGH  
PA INFRASTRUCTURE
- ✓ 120+ STATE PARKS THAT  
FEATURE OUR GREAT OUTDOORS



## PENNSYLVANIA'S STRATEGIC LOCATION & INFRASTRUCTURE

### AN ECONOMIC POWERHOUSE

Our economy is the 18th largest in the world, with a GDP that's comparable to Turkey, and larger than Saudi Arabia or Switzerland. Exports account for almost 10 percent of our GDP.

### MOVING AT THE SPEED OF BUSINESS

We have the infrastructure to keep business moving with 6 international airports, 3 Class 1 railroads, 8 Foreign Trade Zones, 3 ports to the Atlantic Ocean, Gulf of Mexico, & Great Lakes.

### PERFECTLY LOCATED

We are only a day away from nearly 40 percent of the U.S. population and 60 percent of the Canadian population and 4 of the 10 largest U.S. markets.

### WORKING SMART. LIVING HAPPY.

Our 6.3 million-strong workforce and 12+ million consumer base is ready for you. We foster partnerships between businesses and our workforce training programs, colleges, and universities, and are among the nation's top 10 STEM job leaders. Our nearly 250 postsecondary and higher education institutions are among the best in the world, and we are home to four of the country's top 50 universities — including the nation's top-ranked business school.

**For more information on locating a business operation in Pennsylvania, please contact the Pennsylvania Office of International Business Development at: +1.717.787.7190**



Hyner View State Park  
Clinton County, PA